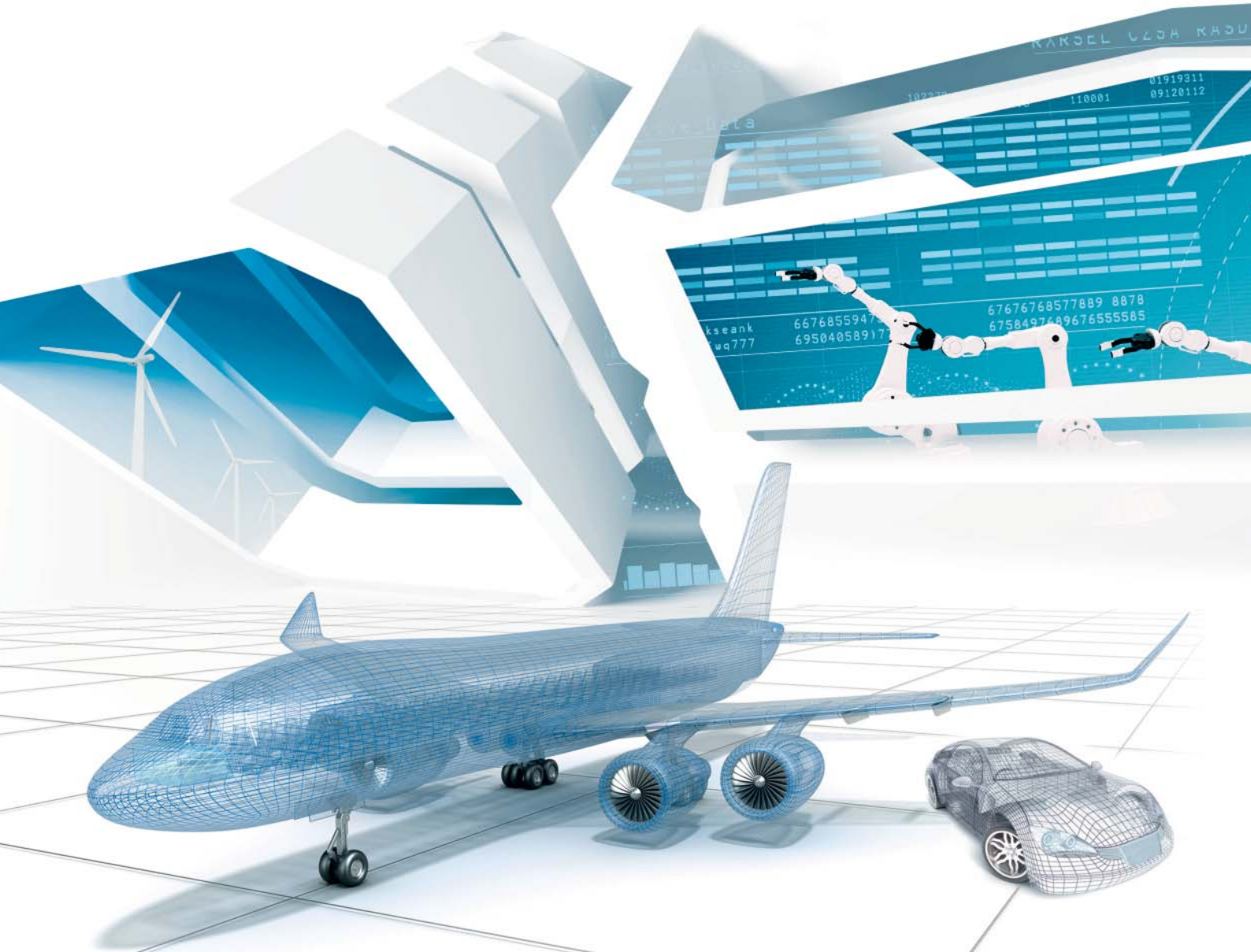


# JEC ASIA 2018

SEOUL

COEX, Convention  
and Exhibition Center  
November 14-15-16, 2018

International  
Composites  
Event



**JEC** KNOWLEDGE & NETWORKING  
DEVELOPING THE COMPOSITES INDUSTRY WORLDWIDE  
GROUP [WWW.JECCOMPOSITES.COM](http://WWW.JECCOMPOSITES.COM)    

# JEC ASIA 2018

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International  
Composites  
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## An event gathering

- RAW MATERIAL PRODUCERS
- PRODUCERS OF FIBER BASED INTERMEDIATES
- PRODUCERS OF MANUFACTURING OR TESTING EQUIPMENT
- SOFTWARE SUPPLIERS
- DISTRIBUTORS, AGENTS, REPRESENTATIVES
- COMPOSITES TECHNICAL AND TECHNOLOGY TRANSFER CENTRES
- SERVICE PROVIDERS
- INVESTORS AND ANALYSTS
- CLUSTERS, NETWORKS, ASSOCIATIONS AND OFFICIAL BODIES
- ACADEMIA & TRAINING
- RECYCLERS
- COMPOSITE PARTS PRODUCERS
- OEM & MANUFACTURERS
- ...AND ABOVE ALL, END USERS FROM ALL APPLICATION SECTORS!

## The Business & Networking Event 100% dedicated to Composites in Asia

For the 2nd edition, JEC Asia returns to Seoul, gathering companies from the entire composites value chain to showcase their latest capabilities and innovations to strategic end-users market such as Automotive, Aeronautics, Renewable Energies, Building & Construction, Electrical & Electronic Equipment (EEE) as well as Sports & Leisure.

Every year, thousands of professionals from more than 200 companies in 45 countries come together in JEC Asia to network, exchange ideas, explore new opportunities and strengthen business partnerships.



### South Korea, a strategic hub for composite materials

“South Korea is a country with spectacular growth. Every composites-using industry is represented in this country, including automotive, aerospace, electronics and sports & leisure”, says JEC Group President and CEO Mrs. Frederique Mutel.

South Korea clearly has a strong composites industry, with local processors supported by local carbon fiber and resin suppliers, and the country looks set to continue to be at the forefront of developments in composite materials and techniques.



JEC Group President & CEO Frederique Mutel and Gyoung-Gee Liu, Vice-Mayor of Seoul, sign a memorandum of understanding in February 2017

## Who we are

JEC Group's programs are designed to foster knowledge transfer and exchanges between suppliers and end-users in all of the composite industry sectors, and to connect scientists, researchers, designers and industrialists through a unique and valuable network.



**JEC Group:** Connecting science, technology and business through six major fields of expertise

### The N°1 Composites Network in the World

- 250,000 professionals worldwide
- 40 fields of activity
- 100 countries
- 58 years of experience

# Three Full Days of Business & Networking



## Why participate

- > Highlight the diversity and the know-how of your company to the international Composites Industry
- > Position your company as a key and impactful partner of the Composites Community
- > Grow your business and catch new markets



Aerospace



Infrastructure & Civil Engineering



Defence, Security & Ballistics



Renewable Energy



Medical & Prosthetics



Railway Vehicles & Infrastructure



Automotive & Road Transportation



Buildings & Construction



E&EE



Marine



Oil & Gas



Sports, Leisure & Recreation



Industrial Equipment

- **TRADE-SHOW** | entirely dedicated to the whole Composites value chain.
- **CONFERENCES** | participate in conference sessions to keep up to date with the technological changes and innovations in the composites market.
- **BUSINESS OPPORTUNITIES** | a series of conferences on the growth opportunities offered by the region's major countries
- **JEC INNOVATION AWARDS** | which has involved and benefited nearly 2,000 companies over the years.
- **B2B MEETINGS & TOP BUYERS PROGRAMS** | benefit from an individual schedule of meetings with targeted decision-makers from the End-Users Industries to enhance your ROI.
- **LEADERSHIP COMPOSITES CIRCLE AUTO** | a top level networking event in Road Transportation with OEMs and top tier suppliers (by invitation only).
- **LIVE DEMOS & INNOVATION CORNER** | an area featuring innovative capabilities from various composites industry players.
- **TECHNICAL POSTERS** | a free poster session giving students, researchers and companies the possibility to display a technical poster on any Composites related subject.
- **COMPOSITES TOUR** | visit selected industry leaders in South Korea.
- **JOB CENTER** | companies will be able to post their job openings. Participants will have the opportunity to distribute their resume if they are "on watch" or looking for a job.



# Booth offers

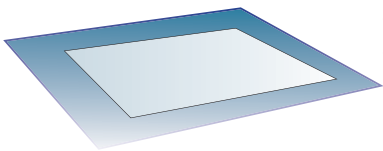
## Communication & Registration Package

**Mandatory** per each exhibiting company, co-exhibitor, collective/pavilion booth, or any represented company on your booth.

### Including:

- Registration in the JEC Asia 2018 Mobile application
- Private access to the exhibitors platform
- The B2B Meetings Service
- Registration in the Buyer's Guide (printed and online).
- Registration in the Exhibitor's list (giant wall maps).
- Registration in the Floor Plan (giant wall maps)
- Registration in the Visitor's Guide (Floor plan + Exhibitor's list).
- Exhibitor badges (based on booth size).
- Possibility to apply for your VIP Badges and unlimited free invitations.
- 1 printed copy of the Buyer's Guide.
- Opportunity to participate in the Innovation Program, presentation of related exhibits in the "Innovation corner" areas (subject to JEC jury's decision).
- Press Service access.
- Press Relations service.
- VIP Club access.
- Hall surveillance.
- Daily booth cleaning.
- Waste collection.

- **Floor Space Only** (Minimum surface 21 sqm)  
• € 360 per sqm



This option includes only the use of a booth area.

- **Custom-made Booth** (Minimum surface 21 sqm)  
Price on request (depending on your brief - the rate will include surface for € 360 / sqm + equipment on quotation)



Enhance the image of your company with customized decoration.

- **Economic Booth** (Surface area 9 - 24 sqm) • € 450 per sqm



### Equipment:

Installation and removal.

### Booth fittings:

- Partitions / aluminium frame
- Carpeting (grey or blue)
- 1 storage room
- 1 coat hanger
- 3 shelves (straight or angled)

### Furniture:

- 1 table, 3 chairs
- 1 document rack
- 1 dustbin

### Signs:

- 1 front sign per aisle with booth number and company name

### Lighting:

- 1 spotlight 100 W per 3 sqm
- 3 power sockets

- **Comfort Booth** (Surface area 18 - 24 sqm; no island booth) • € 480 per sqm

### Equipment:

Installation and removal.



### Booth fittings:

- Partitions/aluminium frame
- Carpeting (choice of colours)
- 1 structural arch over discussion area
- 1 storage room with 2 shelves
- 1 coat hanger
- 1 glass-partitioned office unit for 24 sqm booths
- Information counter
- 3 shelves (straight or angled)

### Lighting:

- 1 spotlight 100 W per 3 sqm + 1 flood light 300 W
- 3 power sockets

### Signs:

- 2 colorful partition ends featuring company name and booth number
- High sign tower with one company logo per side

### Furniture and floral decoration:

- 1 table, 3 chairs, 1 high stool
- 1 document rack, 1 dustbin
- 1 potted plant

# Become a sponsor!

Enjoy maximum exposure before, during, and after the event.

## › Event Sponsor

Choose between Silver, Gold and Platinum formulas and benefit from a full package of visibility and networking opportunities

## › Conference Sponsor

Become the official sponsor of one or several conferences and take the unique opportunity to highlight your technology and products towards a dedicated audience of professionals, and potential future clients.

## › JEC Asia Innovation Awards Sponsor

JEC Asia Innovation Awards spot, promote, and reward the most effective composite solutions that create more value for end users. The selection criteria are technical excellence, partner-chain value, market potential and originality.

## › Exhibitors Reception Sponsor

A cocktail organized for the exhibitors' community in a prestigious venue at the end of the second day of JEC Asia in a relaxed ambiance.



## • Communication tools - Many other options available



### VIP Club

Get in front of our high-level VIP attendees & exhibitors by sponsoring our Executive's Club Lounge!



### Badge-holder Lanyards

Exclusive communication tool distributed at the entrance of the Show and worn during the 3 days. Use this exclusive tool to maximize your exposure.



### Visitor's & Buyer's Guide

The brochure, distributed to all attendees, exhibitors and journalists, contains all essential key information and the Show map.



### Official Show Bags

JEC Asia official bags are directly provided at the entrance to each visitor by our hostesses. Your brand is carried out around the show for an optimal and lasting exposure.

## CONTACTS

### JEC Office in Asia

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### Operations

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# General Sales Conditions and Regulations

**General Conditions:** The terms and conditions of trade fair organisation and in particular the trade fair's opening and closing dates, duration, location, and participation fees, are set by the Organizer and are subject to change at the Organizer's initiative without giving rise to any payment claims. The Exhibitor agrees to respect and enforce the instructions set out in the Exhibitor's Guide provided. The signatory (Exhibitor) of the exhibit space rental contract is liable to the Organizer for all consequences arising out of noncompliance with the specifications.

**Admission:** Applications must be addressed to the Organizer using the valid forms together with the down payment: 50% of the total amount. Upon receipt of the application by the Organizer, the company applying for exhibit space will be deemed to have examined the trade fair rules and regulations shown on the application form and to have accepted them without reserve. Any application from a candidate who has an outstanding debt or disputed claim with the Organizer will not be taken into account. The merchandise, products, or services presented by the Exhibitor must conform to the trade fair classification. Only applications that are duly signed by an individual deemed to have the proper authority to commit the exhibiting company and which are accompanied by the down payment as set by the Organizer will be taken into consideration. Notwithstanding payment of this first installment, the billing of it, and/or its receipt, acceptance of the applicant or his/her company is subject to appraisal. In case of refusal, the Organizer will notify the applicant or his/her company of the decision and reimburse any down payment made. Acceptance is made known by official notification from the Organizer or by the remittance of an invoice or a site map specifying the booth's location and surface area. Once acceptance has been confirmed, the Exhibitor shall comply with subsequent procedures until the trade fair opens.

**Terms of Payment:** Participation fees will be paid in two installments.

- 1) After registration, a down payment of 50% of the total amount, of which is specified in the schedule of fees, will be sent by the Exhibitor to the Organizer along with the application. If the down payment is not received in due time, the application will not be taken into consideration and no claims may be made regarding the absence of available space. An invoice in the amount of the down payment will be mailed to the Exhibitor.
- 2) The balance on the participation fee equivalent to 50% of the total amount is due no later than 8 weeks before the opening of the Event, without discount for prepayment or cash payment.
- 3) In the event the Exhibitor registers less than 8 weeks before the Event – September 14<sup>th</sup>, 2018, the fees must be paid in full along with the application. All amounts must be paid when due.
- 4) Failure to do so will be subject to late payment charges (penalty of € 40.00 and legal monthly rate of interest: 1.5%). These will begin to accrue as soon as the Exhibitor has been officially notified.

**Withdrawal:** Signing the application for participation constitutes a firm commitment. If the Exhibitor wishes to withdraw, he/she must notify the Organizer by registered letter with acknowledgement of receipt.

If the withdrawal occurs before May 4<sup>th</sup>, 2018, the compensation fees will be 30% of the total amount to be paid to the organizer. If the withdrawal occurs between May 5<sup>th</sup>, 2018 and August 6<sup>th</sup>, 2018, the compensation fees will be 70% of the total amount to be paid to the organizer. If the withdrawal occurs after August 6<sup>th</sup>, 2018, the cancellation fees will be 100% of the total amount to be paid to the organizer. Any subsequent decrease in surface area will be considered as a cancellation for the subtracted surface area and above mentioned penalties shall apply to the subtracted surface area.

**Allocation of Space:** The Organizer is free to manage the allocation of booth space as and when admission is granted, taking Exhibitor requirements and the nature of the exhibited products into consideration to the extent that it is possible. The Organizer reserves the right to alter the size and layout of the space rented by the Exhibitor, as it sees fit. The fact that an exhibitor has participated in previous Shows shall in no way constitute a right to a specific location for that exhibitor. The exhibitor will be notified of booth space allocation within a reasonable time starting from the reception of the down payment by the organizer. Any claims relating to the booth space assigned to the Exhibitor will be taken into consideration only if they are addressed to the Organizer in writing within fifteen days after the map has been mailed. Claims must be motivated by valid reasons. The Organizer will make all due efforts to satisfy justifiable requests for change in location. After the fifteen-day time limit, the Exhibitor will be assumed to have accepted the assigned location.

**Sub-letting / Co-Exhibitor:** Subject to prior and written authorisation from the Organizer, the Exhibitor may not assign or sub-let the space that is allocated to him/her, notably in return for payment. However, exhibitors may perform as a group, subject to Organizer approval. Acceptance of a co-exhibitor or indirect exhibitor requires additional registration. A co-exhibitor or indirect exhibitor is a company that manifests its presence at the booth of another company through a listing, an object, or literature. Any co-exhibitor, whether an indirect exhibitor or member of a pavilion, will be deemed to have examined and accepted the rules and regulations for the trade fair.

**Insurance:** Insurance is obligatory for all exhibitors.

**Cancellation of the Event:** Should it be impossible to make use of the necessary premises, or should fire, war, public disaster, or any other act of God make it impossible for the trade fair to be held, the Organizer reserves the right to cancel the event by sending written notification to exhibitors. Any amounts available after payment of all expenses

incurred are to be divided up among exhibitors as a pro rata of the amounts paid; however, it is expressly agreed that the Exhibitor may not exercise a remedy on any account against the Organizer.

**Organizer Liability:** The Organizer shall in no event be liable for any loss or damage that might be suffered by exhibitors (including interference with peaceful possession and any business loss) for any reason whatsoever.

**Exhibitor's Guide:** All details on Exhibitor participation in the trade fair are provided in the Exhibitor's Guide, which can be downloaded online after booth location validation. The Guide includes the order slips for electricity, water, invitations, safety procedures, customs, instructions for booth arrangements and a number of useful addresses.

**Catalogue:** All associations, companies, brand names, and materials must be duly declared and entered into the catalogue in order to be exhibited and presented to the public. The Organizer reserves the right to refuse admission any association, company, brand name, and/or material that has not been duly declared and entered into the catalogue. The Organizer has the right to publish and/or distribute the exhibition catalogue. The Exhibitor will provide the necessary information to the catalogue's editorial staff at his/her own liability. The Organizer may on no account be held liable for omission, reproduction errors, misprints, or any other errors that may occur, and reserves the right to make changes or to group certain entries as it sees fit.

**Shooting:** The Exhibitor specifically authorises the Organizer, free of charge, to photograph and/or film the Exhibitor, the Exhibitor's team, and the products exhibited at the Exhibitor's booth, utilise these images in any medium, notably for advertising, in France and abroad for an unrestricted period of time.

**Unfair Competition:** Throughout the entire Event, the Exhibitor specifically shall refrain from engaging in unfair competition and/or any unsatisfactory conduct that might result in the enticement of the Show's visitors to the benefit of the Exhibitor and to the detriment of the Organizer.

**Claims / Disputes:** Any claim must be sent by registered letter with acknowledgement of receipt within ten days after the end of the Event. In case of dispute, only the French text shall have probative force and only the Paris Courts of Law shall have jurisdiction.

# Exhibitor's Contract Form

Please complete both pages of this contract, scan it and email it in PDF format to [exhibitors@jeccomposites.com](mailto:exhibitors@jeccomposites.com)

When we receive your contract we will send you your access codes to complete your exhibitor's file on the following link: [www.jeccompositesasia-exhibitor.com](http://www.jeccompositesasia-exhibitor.com)

## Exhibitor's Support

For all questions please call JEC Exhibitor's Support at +33 (0)1 58 36 15 86

### Your Company

Company \_\_\_\_\_

Address \_\_\_\_\_

State \_\_\_\_\_ Zip Code \_\_\_\_\_

Town \_\_\_\_\_ Country \_\_\_\_\_

Phone Number [+ \_\_\_\_\_] Fax Number [+ \_\_\_\_\_]

Email \_\_\_\_\_ Number of employees \_\_\_\_\_

Website \_\_\_\_\_ VAT Number \_\_\_\_\_

Main activity of your company (refer the number):

1) Raw Material producer 2) Producer of Manufacturing Equipment related to Raw Materials and Intermediates 3) Producer of Manufacturing Equipment related to Composite Part Manufacturing 3.5) Producer of Testing Equipment 4) Producer of Consumables used with Manufacturing Equipment 5) Producer of fiber based textile intermediates 6) Producer of fiber/resin based semi-finished intermediates 7) Producer of other semi finished intermediates 8) Software supplier for Design and/or Manufacturing 9) Distributors, Agents, Representatives 10) Composite Parts Producers 11) Recycler of Composite Raw Materials, Intermediates and Finished Parts 12) Composites Technical and Technology Transfer Centres 13) Service Providers - Composite Industry & General 14) Investors and Analysts 15) Clusters, Networks, Associations and Official Bodies 16) Academia & Training 17) Media: Press/Magazines/Web/Conference and Other media 18) OEM and Other Composite End Users 19) Other Composites Industry Interested Parties

### The contact in charge of your participation (Booth Coordinator)

First Name \_\_\_\_\_ Last Name \_\_\_\_\_

Job Title \_\_\_\_\_

Email (We will use this email to correspond with your company) \_\_\_\_\_

Phone Number (direct line) [+ \_\_\_\_\_] Fax Number [+ \_\_\_\_\_]

Cell Phone [+ \_\_\_\_\_]

### Invoicing Address

Same address as the Company address indicated above.  The invoicing address is different, please indicate it here below:

Company \_\_\_\_\_

Address \_\_\_\_\_

State \_\_\_\_\_ Zip Code \_\_\_\_\_

Town \_\_\_\_\_ Country \_\_\_\_\_

Phone Number [+ \_\_\_\_\_] Fax Number [+ \_\_\_\_\_]

VAT Number \_\_\_\_\_



# Exhibitor's Contract Form

## 1. Booth formulas at JEC Asia 2018

5% Early Bird Discount Rate  
for bookings before March 8, 2018

Surface required = \_\_\_\_\_ sqm

### Equipment Formula:

- Floor Space Only > 21 sqm  € 360 /sqm
- Economic Booth (9-24 sqm)  € 450 /sqm
- Comfort Booth (18-24 sqm)  € 480 /sqm
- Custom-made Booth > 21 sqm  € 360+ [\*] /sqm

[\*] Equipment on quotation

### A Total Cost for Equipment:

Total = \_\_\_\_\_ sqm x \_\_\_\_\_ rate= € \_\_\_\_\_

No additional cost for corners.

### B Communication and Registration Package: (mandatory)

€450 x \_\_\_\_\_ Company(ies) = € \_\_\_\_\_

### Total Cost:

\*\* The VAT rate will be applicable at the billing date to the French exhibitors only according to the article 259-1° of the Tax Code.

**A + B** = € \_\_\_\_\_ \*\*

### C VAT (FRENCH COMPANIES ONLY)

+20% VAT (French companies) = € \_\_\_\_\_

**Total Cost: A + B + C** = € \_\_\_\_\_

## 2. Your booth location

Please specify the names of the companies you would like to be located next to:

\_\_\_\_\_  
\_\_\_\_\_

Please specify the names of the companies you would not like to be located next to:

\_\_\_\_\_  
\_\_\_\_\_

## 3. Total of your order & Down payment

(VAT included for French companies)

TOTAL AMOUNT = € \_\_\_\_\_

DOWN PAYMENT = € \_\_\_\_\_  
(50% of Total Amount)

## 4. Choose your payment means

- The balance is due 8 weeks before the event, September 14<sup>th</sup>, 2018.
- After reception of the 50% down payment you will receive your booth location.
- The Early Bird discount rate will only apply if JEC receives your down payment before March 8<sup>th</sup>, 2018. It will appear on the final invoice.

### Payment by Credit Card to JEC:

Mastercard   Visa 

Holder's Name \_\_\_\_\_

Card Number

\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|\_\_\_\_\_|

Expiration Date \_\_\_\_/\_\_\_\_ 3 Last Digits \_\_\_\_\_

### Payment by Bank Transfer to JEC:

Beneficiary Name: Journals and Exhibitions JEC

Beneficiary Address: 251 Boulevard Pereire  
75017 Paris, France

Bank Name: Banque Palatine

Bank Address: Succursale Matignon  
12 Avenue Matignon  
75008 Paris, France

Bank Account: 40978 / 00022 / 0357315V001 / 72

BIC: BSPFFRPPXXX

IBAN: FR63 / 4097 / 8000 / 2203 / 5731 / 5V00 / 172

We have read and agreed to the general sales conditions and regulations (refer to page 6)

We agree to pay JEC 50% of the total amount upon registration.

Name: \_\_\_\_\_

Date: \_\_\_\_\_

Authorized Signature and Company Stamp:

The person executing this agreement has read and agreed, on behalf of the individual or entity for which he/she is representing, to be bound by the General Sales Conditions and Regulations of the contract, incorporated herein by reference, it further warrants that he/she has full authority to act on behalf of the individual or entity mentioned in this agreement.

### Exhibitor's Support:

Tel : +33(0)1 58 36 15 86

exhibitors@jeccomposites.com

251 Boulevard Pereire - 75017 Paris, France

**JEC**composites.com

**GROUP**

